

The BuyAbility Social and Economic Impact Tool

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The BuyAbility Impact Tool



The Tool measures the social and economic impact of Social Enterprises.

Providing work opportunities for people with disability has a significant economic impact and saves taxpayers and government millions of dollars.

The Tool uses a cost benefit analysis methodology to calculate the economic and social benefit of supported employment and has received third party verification from ACIL Allen.



The BuyAbility Impact Tool

The Tool collects data from Social Enterprises including:

- The number of employees in an enterprise or working on a commercial contract
- The value of the organisation's commercial contracts
- Capital purchases by organisations for their commercial operations
- NDIS employment support funding



The BuyAbility Impact Tool

The Tool demonstrates results such as:

- Annual savings in government spending on non-vocational disability supports
- Tax and Disability Support Pension recovered from employee earnings
- The economic benefit to Australia from participation of people with disability in the workforce (a dollar figure)
- The value of work conducted by supported employees for their customers
- The Return on Investment for every dollar of government funding, e.g. \$2.31 return for every \$1 of government funding

The Tool enables organisations to produce a range of reports in PDF format for various audiences



The BuyAbility Impact Tool

Access to the Impact Tool Site is at:

<https://impact.buyability.org.au/>

Login details will initially be allocated to the Organisation Administrator. This person can enter the organisation's initial details and set up different sites.

The organisation administrator can also set up site administrators. The latter can enter data for all the organisation's sites.

BuyAbility Impact Tool



Manage Organisation page



Manage Organisation

Organisation Name

Flourish Australia

Organisation Logo



[Click to change](#)

Quality Certification



[Click to change](#)

Free text for additional organisation information

Flourish Australia provides employment opportunities for people with lived experience of mental health issues. We're an Australian Disability Enterprise Delivering commercial cleaning, lawn and

1598 characters

Manage Sites

Name	Location	Add New
Warwick Farm	Warwick Farm	Edit Delete Add
St Marys	Unit 2, 22 Anne St St Marys NSW 2760	Edit Delete Add



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Once sites have been set up by the org administrator, the following site data is entered:

- Site Name
- Locality (Suburb/State)
- Business Line (What does this site do? e.g. Printing, gardening)
- Number of support staff at site (not supported employees)
- Total Support funding per annum (site only)
- Number of Customers per annum (site only)
- Value of Customer Purchase (annual gross sales, before deductions)
- Value of Unfunded Capital Purchase (assets purchased without direct funding)
- Total Expenses per annum (site only)
- Wage Tool Used
- Free Text (Optional additional information about your org)



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Employee data for spreadsheet:

- Employee ID (Unique identifier of data that aligns with an employee)
- DMI Level (“NDIS funding” can be entered as a response)
- Hourly wage rate
- Average hours worked per week
- Age of employee
- Gender
- Disability Type

The spreadsheet can be pre-populated and then imported to load the data. The spreadsheet includes drop down menus for certain fields.

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The site administrator can enter the following data, view reports and request support:



Buyability Social and Economic Benefit Toolkit

I want to enter Supported Employee data
I want to enter Satisfaction Survey data
I want to view a report
I need support

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Employee data is displayed as:

Supported Employees

DMI Level <input type="checkbox"/> Level 1 <input type="checkbox"/> Level 2 <input type="checkbox"/> Level 3 <input type="checkbox"/> Level 4 <input type="checkbox"/> No DMI Assessment <input type="checkbox"/> NDIS Average Funding	Disability Type <input type="checkbox"/> Acquired Brain Injury <input type="checkbox"/> Autism <input type="checkbox"/> Intellectual <input type="checkbox"/> Neurological <input type="checkbox"/> Physical <input type="checkbox"/> Psychiatric <input type="checkbox"/> Sensory / Speech <input type="checkbox"/> Specific Learning / ADD <input type="checkbox"/> Not Stated	Age <input type="checkbox"/> 0 - 15 <input type="checkbox"/> 16 - 18 <input type="checkbox"/> 19 - 25 <input type="checkbox"/> 26 - 40 <input type="checkbox"/> 40 - 50 <input type="checkbox"/> 50 - 60 <input type="checkbox"/> 60+	Gender <input type="checkbox"/> Male <input type="checkbox"/> Female <input type="checkbox"/> Indeterminate or Intersex	Site <input checked="" type="checkbox"/> Warwick Farm
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<input type="checkbox"/>	Employee ID	DMI Level	Hourly Rate	Avg Hrs/Wk	SES Award Level	Age	Gender	Disability Type
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[< Home](#)

[export employees](#)

[download template](#)

[import from spreadsheet](#)

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Supported Employees Satisfaction

Enter aggregate scores

I get on well with my workmates

I have made new friends at work

My Income from work means I can buy more things I need or want

I like where I work

I like what I make or do at work

I can try new jobs and learn new things

- OR -

Individual employee survey responses

Select Employee

Supported Employee Satisfaction

I get on well with my workmates

I have made new friends at work

My Income from work means I can buy more things I need or want

I like where I work

I like what I make or do at work

I can try new jobs and learn new things



Strongly Disagree

☐

Disagree

☐

Moderately Disagree

☐

Moderately Agree

☐

Agree

☐

Strongly Agree

☐

< Supported Employees

Save

Report >



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Once the site and employee data has been entered, reports can be generated. Reports can be tailored for a variety of audiences. These include:

- An aggregate report for the organisation
- A customer report
- An MP report
- A custom report, e.g. for potential employees, their carers, or customers

Reports can be generated in PDF or excel format



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Aggregate reports include the following data:

- Organisation profile
- Site list
- Site totals
- Supported employee data
- Disability types
- Satisfaction survey results
- Economic benefits

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The aggregate report identifies the following economic benefits:

Economic Benefits	
Hours per year	67384.27
Paid income tax of	\$0.00
Production Revenue	\$2,144,759.00
Non-vocational day support savings	\$1,378,961.01
Disability Support pension savings	\$89,607.57
Increased participation of informal carers	\$462,756.51
Capital Costs	\$19,263.40
Operating Cost	\$1,095,225.00
Supported Employee Wages	\$355,371.16
Government Funding	\$509,524.00
Direct economic benefit to society	\$3,316,966.85
Economic Return on Investment (per \$1 of funding received)	\$6.51

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Customer reports include the following data:

Customer Report

Customer Name

Value of Customer Purchase

Total \$3,333,000.00

Number of FTE Employees

Total 8

Total support funding per annum

If left blank average values will be used. (Total \$2,274,800.00)

Value of unfunded capital purchases

If left blank average values will be used. (Total \$1,332,000.00)

Operating cost

If left blank average values will be used. (Total \$3,060,000.00)

Generate Report

The BuyAbility Impact Tool



MP reports include the following data:

MP Report

Electorate or Council Name

Value of Customer Purchase

Total \$3,333,000.00

Number of FTE Employees

Total 8

Total support funding per annum

If left blank average values will be used. (Total \$2,274,800.00)

Value of unfunded capital purchases

If left blank average values will be used. (Total \$1,332,000.00)

Operating cost

If left blank average values will be used. (Total \$3,060,000.00)

Generate Report

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The Tool reports on a financial year basis, although data can be entered for a particular period if required, e.g. six months for a custom report.

Remember to ensure that the relevant financial year has been selected and initialised – seen at the right of the heading column – the manual explains how to do this.



The BuyAbility Impact Tool



If you require a more detailed explanation of how to use the tool, or have any queries or technical difficulties, please let me know.

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There are also a series of instructional videos on how to use the Tool, which can be accessed at: <https://vimeo.com/user68413369>

The BuyAbility Social and Economic Impact Tool

Sue O'Rourke, Regional Manager, Community Businesses





Flourish Australia is a specialised mental health support service, providing psychosocial support to people with lived experience of severe and persistent mental health issues. We are passionate about creating communities where mental health and wellbeing thrive.



Where mental wellbeing thrives

together

we'll get you to where
you want to be

- Daily supports
- Securing a home
- Maintaining health and wellbeing
- Finding friendship and belonging
- Accessing education and training
- Finding a job



we are

The Supported Employment Team

- Commercial & residential cleaning
- High Touch Point cleaning
- Warehousing, commercial packaging & light assembly
- Secure document handling & mail delivery solutions
- Fleet vehicle cleaning
- Commercial and residential lawnmowing & grounds maintenance





New Customers
Straight Ahead

GENERIC CUSTOMER DELIVERED MEASURABLE, POSITIVE SOCIO-ECONOMIC BENEFIT BY PROCURING FROM FLOURISH AUSTRALIA'S COMMUNITY BUSINESSES DURING THE 2021-22 FINANCIAL YEAR.



SUPPORTED EMPLOYEE SATISFACTION SURVEY RESULTS

SCORE IS THE AVERAGE OF RESPONSES EXPRESSED AS A PERCENTAGE

I get on well with my workmates	75.0%
I have made new friends at work	100.0%
My income from work means I can buy more things I need or want	100.0%
I like where I work	100.0%
I like what I make or do at work	81.2%
I can try new jobs and learn new things	59.3%



The net economic benefit calculation is derived from our revenue, DSP recovered, day support savings and workforce participation of employee carers, less our operating costs, capital costs and supported employee wages.

MEET AN EMPLOYEE



EMPLOYEE OUTCOMES

Stuart, Matthew, Ronald and Scott have all completed their Certificate III in Horticulture.

Flourish Australia Supervisors provide on the job training in the following areas:
Attendance, punctuality, time awareness;
Personal presentation;
Social competence, attitude, communication skills, work behaviour;
Work performance, following instructions, implementing O.H. & S;
Operating equipment, noise and safety awareness, respect for equipment, correct use of PPE.



Thank you



Where mental wellbeing thrives