

# Case Study

## Vehicle Logbook Data Entry

**BUYABILITY**  
SOCIAL  
PROCUREMENT  
SPECIALISTS



Organisations:  
**SCIA**  
Client:  
**Department  
of Industry**



**BuyAbility Procurement** acted as contract manager on behalf of the Department of Industry and awarded the contract to Spinal Cord Injuries Australia (SCIA) due to their extensive capability and capacity in this type of work.

The contract scope required SCIA staff to capture relevant information from over 1700 vehicle running sheets each month and input the data into a spreadsheet for interpretation by the Department of Industry. Staff also enter key information into the NSW Government State Fleet centralised database.

### OUTCOME

Following extensive negotiations and site visits between the Department's Integrated Fleet Services and Procurement team, **BuyAbility Procurement** and SCIA, a proposal was finalised which gave a "Value for Money" outcome for the Department and an initial 3 month contract commenced in July 2014 (with the possibility of further extensions).

The contract has allowed SCIA to employ 4 additional staff with disability. During the initial three months of the contract, SCIA's team have consistently completed all requirements set out in the specification, in full, on time, and to the complete satisfaction of the Department of Industry. The team working on the project enjoy the work and have been able to suggest good practice improvements to the Department.

The Department's Integrated Fleet Services team have been very impressed by the ease of doing business and the quality of work completed by SCIA. Due to this, they have subsequently awarded an extension of the contract and it continues in 2017.

The Department's Manager for this contract is the Senior Manager, Integrated Fleet Services.

### ANALYSIS

The case study highlights the opportunity for NSW State Government Departments and in fact other organisations to potentially meet their business objectives, as well as providing contracts that lead to employment for people with disability.

The significant issue that has emerged from this particular case study is that people with disability have skills - and can deliver goods and services to the NSW Government standards.

The partnership in the case study, between Department of Industry, **BuyAbility Procurement** and SCIA has ensured meaningful and sustainable work opportunity for 4 people with disability who were previously unemployed. This clearly demonstrates that barriers to employment of people with a disability can be broken down, providing a positive impact for individuals and the communities in which they work.

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Formerly 'Disability Enterprise Procurement', **BuyAbility** is NDS's government endorsed service with the purpose of reducing the high rates of unemployment and underemployment of people with disability through socially responsible procurement opportunities in both the public and private sectors.

**NDS** National  
Disability  
Services